

Customer Quotes on Return on Investment

“Compared to the service bureau, we are anticipating a hard cost savings of \$400,000 over a 5-year period. UltiPro’s predictable per-employee, per-month pricing has erased the sticker shock we had at month’s end with our previous provider.”

Sonny Ramdeo
Director of Payroll and Workforce Systems
Promise Healthcare

–One of the largest long-term acute care hospitals in the country–

“In addition to offering Web access and true HR/payroll integration, Ultimate has relationships with third-party providers that are allowing us to continue outsourcing processes like garnishments, FSA administration, and tax filing at an affordable price. All in all, the savings for us are tremendous, expected to be over \$200,000 each year compared with our previous provider.”

Michael Bork
Corporate HR Manager
ICL Performance Products LP

–A leading manufacturer of fertilizers, industrial products, metallurgy, and performance products–

“Since rolling out Intersourcing, we are experiencing an annual cost savings in excess of \$500,000 through the elimination of service bureau fees, increased HR and payroll productivity, and faster and more efficient reporting.”

Dave Mahler
Vice President and Treasurer
Genmar Holding Company

–The largest manufacturer of recreational boats in the United States–

“Based upon our return on investment analysis, we expect to save in excess of a quarter of a million dollars over the next three years. Part of that savings is attributed to the implementation, which was very smooth.”

Greg Stannard
HRIS manager
Boeing Employees Credit Union
–The largest credit union in Washington and one of the top 10 financial cooperatives in the country–

“By switching to Intersourcing, we’ve found the information on both the functionality and cost effectiveness to be true, and expect to recoup most of our initial investment within the first two years of using Intersourcing and then start achieving major savings very quickly. We anticipate saving approximately \$850,000 in a five-year period.”

David Ochoa
HRIS Manager
National Gypsum
–A developer and supplier of construction products with 2,600 employees–

“UltiPro helped consolidate our employee data, saving us approximately \$100,000 annually. Now it takes less time to manage these processes. We have been able to free up significant time in data entry because UltiPro easily integrates with our general ledger, automating the transfer of information.”

Sneha Patel
CIO
Covenant Retirement Communities
–A Chicago-based retirement community with 14 campuses nationwide–

“Ultimate’s solution has resulted in cost savings in excess of \$150,000 a year in hard costs and even more in soft cost savings. Additionally, we only needed about 60 percent of the funds that we had budgeted for the roll out of UltiPro because it went so well.”

Repps Galusha
Director of Information Technology
Wackenhut Services, Inc.
–A leading provider of security services to business, industry, and government agencies–

“UltiPro is less expensive than our previous solution. Our initial analysis predicted a \$100,000 annual savings. I think we are achieving or exceeding that figure.”

Beth Heffeman
HRIS Business Manager
HOLT CAT
–A Texas-based Caterpillar dealership with 27 locations–