

The Henry Wine Group

Achieves Strategic Goals with Ultimate Software's UltiPro® Solution



Company Profile:

The Henry Wine Group is a leading wholesale wine distributor in California and Oregon.

Its comprehensive reach includes broad markets, corporate retail, corporate on-premise/national accounts, speciality retail, and hotels.

The Challenges:

The Henry Wine Group was using a payroll service bureau to manage payroll, human resources, and benefits. Searching for an increase in efficiency and value, the HR team decided it was time for a new solution.

The Solution:

After careful evaluation, The Henry Wine Group selected Ultimate Software to streamline and enhance its human resources and talent management with UltiPro's cost-effective Web functionality.

After selecting UltiPro to manage its human resources, benefits, and payroll in January 2007, The Henry Wine Group has achieved efficiencies, strategic value, and cost savings.

"I am hearing very positive comments about UltiPro from everyone," said Javier Sanchez, manager of application development for The Henry Wine Group.

"Since our company and its subsidiaries are dispersed in seven locations and have many employees in virtual offices, the Web-based solution offers a convenient and effective way to align talent performance with our company objectives."

With UltiPro's reporting capabilities, Sanchez believes HR is significantly increasing its strategic contributions to the company.

Having created detailed reports to meet the company's unique needs, Sanchez is giving HR leaders and top-line executives the tools to make better decisions regarding retention, overtime, and staffing.

Ultimate
SOFTWARE
People first.

The Customer

The Henry Wine Group

Industry

Retail/Wholesale

Number of Employees

300

Key Benefits

- Provides quick, easy access to employee information
- Increases value of HR through its strategic contributions
- Enhances executive decision-making ability

For example, The Henry Wine Group regularly monitors turnover and analyzes the reasons that employees are leaving so the company can determine if there are compensation, training, or management issues.

For even more insight, the distributor also tracks where employees go once they leave the organization.

“We invest a significant amount of resources in training, so we constantly analyze business impact by monitoring retention and turnover with core UltiPro. When we see dips, we can make changes on the fly,” said Sanchez.

“With UltiPro, if a problem is found today, it can be handled by the next payroll.”



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Javier Sanchez
Manager of Application Development
The Henry Wine Group

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