

Perfect 10 Satellite Distributing

Maximizes HCM Effectiveness with UltiPro Workplace



Company Profile:

Perfect 10 Satellite Distributing is a wholesale provider of the most complete inventory of satellite television accessories, cable and wire, installation meters and tools, grounding equipment, off-air antennas, installation switches and splitters, DIRECTV® Systems and HughesNet Broadband Systems available to U.S. retailers.

The Challenges:

Previously, Perfect 10's workforce data was in multiple solutions and spreadsheets, and reporting was extremely challenging.

The company wanted to consolidate its employee data into one comprehensive solution so it could alleviate the need for duplicate entry, improve data reliability, and gain access to strategic workforce reporting.

With previous providers, the wholesaler did not have an online job portal or an easy way to manage the workflow for recruitment. In addition, Perfect 10 had difficulty communicating with employees in multiple offices or those that travel often.

The Solution:

Perfect 10 chose UltiPro Workplace because of its broad range of HR functionality that can deliver benefits across the entire business.

Since going live in August 2008, the company has improved efficiencies, automated manual processes, and enhanced services to employees with Web capabilities for reporting, employee self-service, and benefits enrollment.

"UltiPro has been a real wow experience for us," said Cindy Kitchens, vice president of human resources for Perfect 10 Satellite Distributing.

"Supervisors can now generate many reports on their own, and we can deliver a range of HCM-related metrics that quickly meet the reporting needs of our executive team."

According to Kitchens, executives and managers involved in the recruitment process also have been very pleased with UltiPro's feature-rich functionality.



The Customer

Perfect 10 Satellite Distributing

Industry

Wholesale/Manufacturing

Number of Employees

300

Key Benefits

- Consolidated employee data into one HCM solution
- Improved efficiencies for recruitment, including time-to-hire
- Enhanced workforce management, such as strategic reporting and employee communications across the organization

With UltiPro, candidates can submit resumes online, and applications are routed to managers who can immediately view information.

“Our executives and supervisors really appreciate having quick access to candidate data, so open positions can be filled as soon as possible,” said Kitchens.

“UltiPro Workplace has improved our time-to-hire and ensures that everyone involved in the hiring process is alerted right away and at the right time. The solution also is helping our HR team communicate more effectively with our managers, especially those in the field.”

Communication can be a struggle with organizations like Perfect 10 that have employees in many locations. Now, the company’s employees automatically see company and HR information when they log on to view their paycheck details.

“UltiPro has made huge improvements in our ability to share information with our dispersed and virtual workforce,” said Kitchens.

“Employees can read company news, see employment anniversaries and birthdays, or even print forms when needed. The UltiPro portal is an invaluable communications tool for our business.”



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Cindy Kitchens
Vice President of Human Resources
Perfect 10 Satellite Distributing

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