

HOLT CAT

Achieves Savings and Efficiencies with Cloud-Delivered UltiPro



Company Profile:

HOLT CAT sells, rents, and services Caterpillar machines, engines, and generator sets in 118 counties in Texas. The company also offers total machine and engine rebuild capabilities, sells used equipment around the world and fabricates its own line of land-clearing equipment and HOLT Spray King® water tankers.

For more than 100 years, HOLT CAT has come to be synonymous with quality, integrity, and commitment to customer service.

The Challenges:

HOLT CAT had been using an HR/payroll application provided by a payroll service bureau, and after 18 months of using the system, the equipment dealership found this provider and its reporting tools inadequate.

With multiple offices to manage, HOLT CAT needed a comprehensive HCM solution that would allow executives, managers, and HR teams to easily generate HR/payroll-related reports on individual dealerships, specific regions, or the company as a whole.

The Solution:

Since going live with UltiPro and its cloud delivery, HOLT CAT has improved reporting, reduced expenses, and improved numerous business processes.

"The previous system didn't perform as we'd hoped, and it was causing us to spend too much time manually compiling information for reports, like those needed for the Occupational Safety and Health Administration. We were able to quickly roll out the UltiPro solution and then gain control over our information. Now we can pull the reports we need in seconds," said Bonnie Downey, payroll manager for HOLT CAT.

"UltiPro is also less expensive than our previous system. Our initial analysis predicted a \$100,000 savings per year. We are achieving or exceeding this figure."

By using UltiPro to streamline its business processes for HR and payroll, HOLT CAT is minimizing the cost and effort required to print, handle, mail, and store paper forms and paychecks as well as alleviating duplicate data entry.

Ultimate
SOFTWARE
People first.

The Customer

HOLT CAT

Industry

Manufacturing /Retail

Number of Employees

1,900

Key Benefits

- Frees IT staff from responsibilities related to system maintenance
- Streamlines talent acquisition and removes paper-intensive processes
- Delivers instant workforce reporting through cohesive HCM

Because employees and managers have instant access to their information with UltiPro, the company has moved to a paperless payroll and improved a range of paper-intensive processes, such as talent acquisition.

“Previously, we had forms moving among dozens of different locations, bogging everyone down with paper and slowing our time-to-hire,” said Downey.

“Now with UltiPro, we can quickly get applicant details to hiring managers in the field, and when a candidate is selected, the new hire’s HR/payroll information automatically moves into UltiPro without data entry.”

HOLT CAT selected UltiPro because this cloud solution relieves the dealership of responsibilities related to system maintenance. Ultimate Software supports the servers, performs backups, and manages upgrades—enabling HR and IT teams to focus on key business requirements. The company doesn’t incur expenses related to running an ever-expanding IT department or struggle with playing the role of a systems integrator.

“UltiPro supports our business with a sophisticated, end-to-end HCM solution that includes strategic reporting and analysis tools—without the IT burden of managing on-premise software or investing in infrastructure,” said Downey.

“As a result, we have been able to improve our bottom line, cut costs, and reduce the amount of time that our teams spends on non-value added activities, like data entry and handling paper forms.”

“Our IT staff also has found UltiPro’s security to be excellent, and they are not only comfortable with Ultimate Software’s maintaining the hardware and software, they are happy about it. With UltiPro, every move we’re making is a step forward.”



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Bonnie Downey
Payroll Manager
HOLT CAT

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